

Matchmaking day
8.11 in Ås
SNS, NKJ, NordGen
Forest, Efinord

Moderator:
Malin von Essen
malin@malinvonessen.se



● Purpose of the day :

To support research
cooperation that
can result in
Nordic synergies

● Outcome :

- better knowledge about financing opportunities and how to apply
- improved research networks
- inspiration and tips about joining and keeping research networks
- improved likelihood of getting research funding

● Agenda

- 9.30 Coffee, tea and mingle
- 10.00 Welcome, meeting frames
- 10.15 Presentation and preparation for research networking
- 10.45 Information from SNS, NKJ, Nordgen forest and Efinord
- 11.30 Keynote speech
- 12.00 Lunch
- 13.15 Networking treasures
- 14.10 Short break
- 14.20 My dream project
- 15.05 Wrap up
- 15.15 Coffee, tea and mingle

● Roles in the meeting:

- active participants

- input from SNS

NKJ

Nordgen forest

Efinord

- keynote speaker:

Lukasz Andrzej Derdowski,

Norwegian School of Hotel

Management, Univ. of Stavanger

- Mahin facilitates the meeting



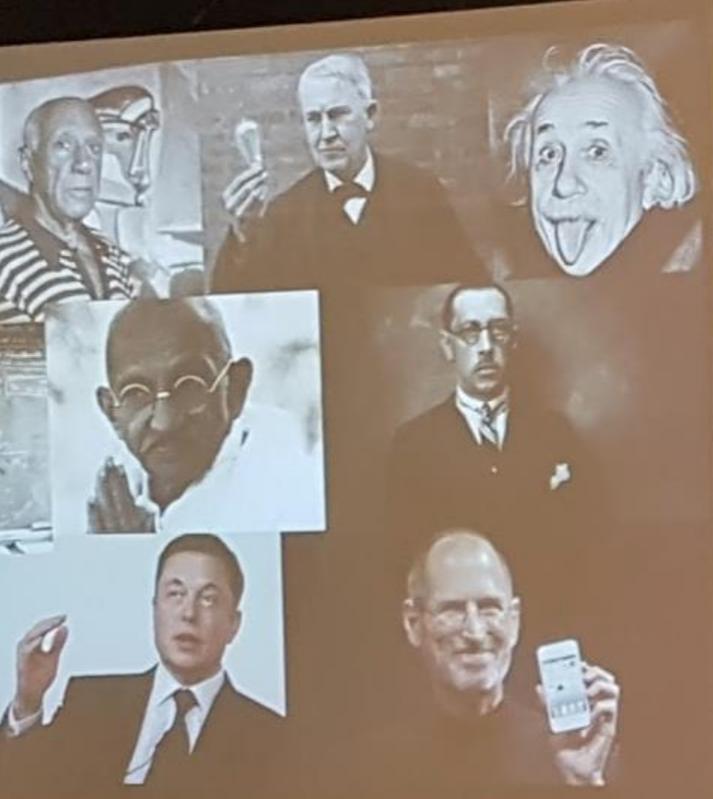
10.45 Information from
SNS, NKJ, Nordgen forest
and Efinord



- Jonas Rönnerberg, SNS/NKJ
- Kjersti Bakkebø Fjellstad NordGen Forest
- Pasi Rautio, EFINORD

11:30 Keynote speech

Lukasz Derdowski: Three ingredients that make some teams more creative than others



Purpose of the day
To support research cooperation that can result in Nordic synergy

Course rules

- Have fun!
- Ask questions
- Listen with...

Objectives

- build knowledge about business opportunities and how to apply
- improved contacts networks
- inspiration and tips about funding and forming research networks
- support intellectual exchange research (and/or)

Tasks in the meeting

- report from SNS
- SNS
- Nudge first
- Eformed

Keynote speaker
Lukasz Andrzej Derdowski,
Norwegian School of Hotel Management, Use of Strategy

- Nudge facilitates the meeting

Agenda

- 9:30 Coffee, tea and dough
- 10:00 Welcome, meeting from
- 10:15 Presentation and preparation for research networking
- 10:45 Information from SNS, NKJ, Nudge first and Eformed
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- 15:25 Coffee, tea and dough



13.15 Networking treasures

- Try to remember a peak experience where you were networking / interacting / working together with other researchers.

Networking treasures

- Groups of six persons
- One time keeper
- One documenter

1. Tell each other about your peak experience 2 min/p.

- What did you do?
- What did other people do?
- How did the situation contribute?

2. Brainstorm: Which success-factors can you ~~find~~

find in the stories you heard?

- What contributed to the happiness, engagement and pride in these peak experiences?
- Write down all ideas on a flip chart.

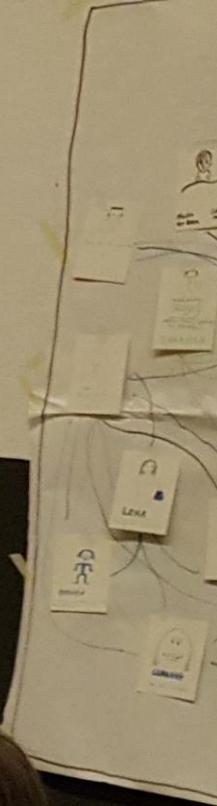
3. Identify the 5-6 most important success factors, the ones you want to do more of in the future

- Write them on a flip chart and post on the wall





- ①. interacting w/others
 - exploring new ideas
 - teamwork synergy
 - good leadership/coordinator
 - each person has a voice
 - safe healthy environment
 - trust
 - drive/motivation/passion







Success factors

① Don't be afraid of noting conflicts or approaching people

Followup emails for ppl doing research, you like

Give young ppl forum to express ^{their} ideas

Inherent ^{interest}

Share ^{ideas}

Be ^{open}

We communicated to actors from different scientific fields.

We all allocated the time necessary.

We tried to listen and understand and build between the lines.

We acknowledged each other.

We ~~in~~ were a little bit ~~of~~ comfort ~~zone~~ / ~~of~~ outside

- CREATE AN INFORMAL SETTING TO COMMUNICATE FREELY
- CREATE A DIVERSE GROUP & BE OPEN
- CHOOSE A FACILITATOR THAT CREATES A POSITIVE SETTING
- COMMUNICATE CLEARLY WITH AN EFFORT
- BE ACTIVE AND ENGAGE

Exploration

* Without passion, drive, and motivation nothing happens, makes everything possible

* Without a safe healthy environment agents results and ethical teamwork are hard to achieve.

* A safe healthy environment one's necessary to achieve good results and efficient teamwork

* Being open minded and open to new ideas, helps to expand personal beliefs

* Make sure all team member's have a voice

Success factors

Don't be afraid of making contacts or approaching people

Follow-up emails for ppl doing research, you like

Give young ppl forum to express ^{their} (your) ideas

Inherent willingness to cooperate

Shared passion for the topic

Be brave to speak out your ideas

Be curious ☺

• CREATE AN INFORMAL SETTING TO COMMUNICATE FREELY

• CREATE A DIVERSE GROUP & BE OPEN

• CHOOSE A FACILITATOR THAT CREATES A POSITIVE SETTING

• COMMUNICATE CLEARLY WITH AN EFFORT

• BE ACTIVE AND ENGAGE

- Create an ... setting to communicate freely
- Create a diverse group and be open
- Choose a facilitator that creates a positive setting
- Communicate clearly with an effort
- Be active and engaged

Explanation

- * Without passion, drive, and motivation ~~nothing happens~~. makes everything possible
- * ~~Without a safe healthy environment good results and efficient teamwork are hard to achieve.~~
- * A safe healthy environment ~~are~~ is necessary to achieve good results and efficient teamwork.
- * Being open-minded and open to new ideas helps to expand network hubs
- * Make sure all team members have a voice

We communicated to actors from different scientific fields.

We all allocated the time necessary.

We tried to listen and understand each other and read between the lines.

We acknowledged each others point of view

We ~~to~~ were a little bit outside our comfort zone / q. outside the box.

How to advance my dream project?

- Groups of four
 - One time keeper! (7 min/p)
1. Use 2 minutes to give a short description of your dream project and a challenge when trying to advance this project
 2. Use 5 minutes to discuss the challenge with the group.